

EXOFIN EXPERTS ON FINANCE

YOUR MUREX-EXPERT

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EXOFIN

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EXOFIN is an IT consultancy specializing 100 % in the provision of MUREX services. We provide the full range of consultancy and support services for all MUREX trading, risk management and back office solutions starting with business analysis and system architecture via configuration and interface programming through to post-implementation support and administration. Our specialist knowhow combined with our long and successful track record make us your ideal partner for all your Murex requirements. Our success is based on permanent staff commanding comprehensive Murex expertise and skills. This is how we guarantee you a consistent high-quality consultancy service.

The only thing that counts is Murex experience

Murex experience proper is the only thing that counts at EXOFIN. For our consultants to be ranked as “senior” they must have a minimum of three years’ hands-on Murex experience, regardless of any other long-term experience of other trading systems they may have. Conversely, this means that our junior staff as well command **up to three years’ MUREX experience** – and all that **at a junior price!** For tasks requiring top-level expert knowhow, you can draw on the specialists of the EXOFIN team.



Specialists for specific assignments

Depending on the assignment and the required level of specialization, we distinguish between three staff categories which are available to you on request.

The **Application Specialist** (AppSpec) is the expert for defined Murex modules such as MLC, MxML or the accounting module. When it comes to database optimization or Murex environment management, it is our **Technical Specialists** (TecSpec) you want. For business analysis and optimization in fields such as risk management, post trade processing or accounting, we offer you the expert service of our **Business Specialists** (BizSpec).

THE EXOFIN-MODEL

Personnel turnover and short-term assignments frequently lead to an information and skills loss along with costly setup times. When a freelancer resigns, he will normally take with him both the specialist subject matter knowledge and the context knowledge, i.e. the knowledge of documentation standards and organizational workflows at your institution.

Thanks to its large pool of highly skilled permanent staff in conjunction with its knowledge base, EXOFIN can offer you an efficient model for knowledge retention. *Our motto is service delivery rather than manpower provision.*

This is what distinguishes us from many competitors operating as a mere staffing service. EXOFIN believes that personnel and organizational contingencies must not have an influence on the quality of the consultancy service. So when you commission EXOFIN with a service, it will be delivered by the company as a team.

Guarantor of Continuity

To take your implementation through the project lifecycle, EXOFIN makes it a point to always have its field consultant supported by **additional on site EXOFIN professionals** who will thus be available as potential backups for future needs. This is part of our standard service available to you **without extra charge**.

If a followup project comes up later on, EXOFIN can thus draw on several employees who not only can access subject matter knowhow via our knowledge base but are additionally familiar with the specifics and the project history. This team approach guarantees knowledge retention and reduces the cost of induction, thus also enabling short-term assignments, e.g. for individual reports or optimizations.

The benefits of the EXOFIN model at a glance:

The EXOFIN model offers several benefits at a time with a direct impact on your bottom line:

- Knowledge base guarantees efficient processing of recurrent tasks
- Consistent high-quality consultancy service regardless of personnel turnover
- Reduced setup times and operating cost
- “Company” contract obviates the need for time-consuming red tape such as individual contracts for consultants, for instance
- Short assignments possible

EXOFIN-SERVICES WHAT YOU CAN EXPECT FROM US

We send you EXOFIN rather than individual consultants

No need to say, an EXOFIN consultant will be on-site throughout the project lifecycle. Yet, he only represents the visible manpower. Continuous contact with our backoffice will complement his personal knowhow. If required, the on-site consultant can be supported by one of our backoffice professionals who will perform all necessary tasks via remote access.

In addition, our employees have access to the EXOFIN knowledge base including all relevant additional information, specifications and manuals. In this way, you can be sure to get the complete EXOFIN knowhow even if only one of our consultants is present at your site.

Outsource your support – at an all-inclusive rate!

As well as the precise implementation of the project, post-go-live support is key to the efficiency of your system. To be able to offer our clients this ongoing service at an attractive price, EXOFIN provides support services at an all-inclusive rate. This also applies to individual routine tasks such as purges, monitoring etc. This kind of support comes as a remote service from our backoffice, offering you significant cost benefits!

Free EXOFIN tools

In addition to our implementation and support services, we also offer you our inhouse-developed Murex tools. These will help you make your Murex installation more stable and efficient. Some of our tools are available as free downloads from our home page. Should you have an idea for a new Murex tool, we will be pleased to cooperate with you in developing a solution.

Get in touch with us!

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